Zachary Spahr

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The Hub Project  
11600 Sunrise Valley Drive, Suite 490

Reston, VA 20191

To Whom It May Concern,

I am interested in the Research Analyst role at The Hub Project because I want to continue to use

My experience this past summer as a Policy Intern at Serving Virginia prepared me of this client oriented role. Each week, I examined policy problems in the Commonwealth and presented possible solutions and implementation strategies to the foundation. For instance, one of my tasks was to identify ways to raise alternative sources of tax revenue in the Commonwealth. I was able to look the data presented from other states and perform a cost-benefit analysis on marijuana and gambling legalization that found that both would have positive revenue impacts in the Commonwealth. This particular task required me to synthesize large amounts of information and simplify them into recommendations for the foundation. I believe that I could apply this type of synthesis in the analyst role at IntegrityRisk.

As an International Economics major, I have had experience conducting analysis on large data sets to come up with conclusions. In my econometrics class, I completed a group research paper that looked at the effect of obesity on health costs for senior citizens. Using a data set with thousands of observations, we conducted a regression that found links between obesity and higher health care spending. This experience has helped me gain better insight into managing large data sets and making inferences based on the available numbers. I believe that I could apply these skills towards solving problems at IntegrityRisk.

I want to continue to improve upon and apply the critical thinking skills that I have developed in school and through my experiences towards making a difference. Please consider placing me on your interview schedule. Thank you in advance for your consideration.

Sincerely,

Zachary Spahr